

NAVEEN CHATLAPALLI

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Solution Architect Team Manager | Enterprise AI Automation Architect | Agentic AI & GenAI Platforms

PROFESSIONAL SUMMARY

Solution Architect Team Manager with 12+ years of experience in enterprise architecture, AI automation platforms, cloud integration, and customer-facing solution consulting. Leads technical teams delivering UiPath, Microsoft Power Platform, Copilot Studio, Azure AI Foundry, Azure OpenAI, RAG, and multi-agent enterprise workflows. Strong record supporting enterprise sales cycles through discovery, executive workshops, POCs, demos, ROI framing, architecture governance, and post-sale delivery handoff. Three-time UiPath MVP and Perplexity AI Business Fellow with proven public speaking, technical evangelism, and executive communication skills.

CORE COMPETENCIES

- **AI Automation Platforms:** UiPath Studio, Orchestrator, Maestro, Coded Agents, Document Understanding, Communications Mining, Microsoft Power Automate, Power Apps, Copilot Studio, AI Builder
- **GenAI / LLM Engineering:** Advanced prompt engineering, model selection and routing, RAG pipelines, Azure OpenAI, Azure AI Search, LangGraph, ReAct patterns, agent evaluation, LLM optimization
- **Enterprise Architecture:** End-to-end AI platforms, multi-agent workflows, human-in-the-loop automation, reusable frameworks, governance, security, scalability, ALM, CoE strategy
- **Enterprise Integrations:** REST APIs, custom connectors, ERP/CRM integrations, Dynamics 365, Salesforce, SAP, Oracle, Infor, service workflows, identity/SSO patterns, collaboration surfaces
- **Cloud and Data:** Microsoft Azure, Azure AI Foundry, Azure Functions, Azure Document Intelligence, Dataverse, SQL/PLSQL, serverless architectures, cloud-native implementation
- **Leadership and Consulting:** Team management, technical mentorship, pre-sales solutioning, executive presentations, client workshops, troubleshooting, customer success partnership, delivery governance
- **Development:** Python, TypeScript/JavaScript, C#, React, Next.js, FastAPI, .NET, SQL, prompt-driven app development, API-first architecture

PROFESSIONAL EXPERIENCE

Ashling Partners

Mar 2020 - Present

Solution Architect Team Manager / Senior AI & Automation Solution Architect

Dallas, TX

- Manage and mentor solution architects and delivery teams building enterprise AI, automation, and integration solutions across UiPath, Microsoft Power Platform, and Azure AI.
- Lead technical discovery, architecture workshops, executive demos, proof-of-concepts, and solution reviews with enterprise stakeholders, account teams, and customer success teams.
- Design end-to-end AI automation platforms using UiPath, Power Automate, Copilot Studio, Azure OpenAI, Azure AI Search, Azure Document Intelligence, Dataverse, LangGraph, and orchestration patterns.
- Architect multi-agent enterprise workflows with human-in-the-loop checkpoints, exception handling, governance controls, auditability, and production support models.
- Integrate enterprise systems through REST APIs and custom connectors across ERP, CRM, service workflow, identity, collaboration, and document intelligence ecosystems.
- Advise C-suite, VP, and director-level stakeholders on AI adoption strategy, CoE operating models, DLP/security guardrails, ALM, managed environments, and scalable delivery patterns.
- Support enterprise sales cycles with technical qualification, solution narratives, ROI framing, demo assets, POC execution, architecture estimates, and post-sale transition plans.
- Troubleshoot complex production automation and AI integration issues, converting ambiguous failures into architecture fixes, reusable patterns, and delivery playbooks.
- Created reusable components and accelerators that reduced delivery time by 30% across automation and low-code implementation teams.
- Led architecture and delivery across 30+ AI and automation engagements for enterprise clients including Johnson & Johnson, BNSF, Fifth Third Bank, and others, contributing to more than \$5M in annual savings.

ProcessWeaver

May 2016 - Mar 2020

Programmer Analyst / Project Manager

Dallas, TX

- Directed development of enterprise SaaS modules and integrated SAP, Infor, and Oracle systems with carrier APIs to improve data acquisition, label generation, and logistics processing.
- Architected UiPath automation solutions for FedEx and UPS label generation, improving operational throughput by 4x.
- Managed global Agile teams delivering integrations and automation projects for 15+ Fortune 500 customers, balancing scope, timelines, technical quality, and client communication.

Ben Franklin Opticians

Feb 2012 - Oct 2014

Software and PL/SQL Developer

Hyderabad, India

- Built ERP inventory and POS modules and authored complex SQL/PLSQL procedures that improved reconciliation speed by 40%.

SELECTED AI AND AUTOMATION ACHIEVEMENTS

- **Agent Assessment - Enterprise AI Platform:** Conceived, architected, and delivered an enterprise AI application that analyzes automation processes, scores agent readiness, and produces deploy-ready autonomous agent recommendations for client transformation conversations.
- **Unslloth - AI-Powered Documentation Agent:** Built a serverless GenAI application that converts prompts and meeting transcripts into solution designs, ER diagrams, and Azure DevOps user stories. Reduced documentation time by about 90%, won 1st Prize at Ashling Partners Global Innovation Challenge 2024, and became a ChaTech AI Innovation Award finalist.
- **Risk Orbit - Multi-Agent Supply Chain Intelligence:** Led a multi-agent geopolitical and trade risk intelligence system using UiPath Coded Agents and Maestro orchestration. Named Top 7 out of 200+ submissions in the global UiPath Specialist Coded Agent Challenge.
- **Enterprise Impact:** Led architecture and delivery of 30+ AI and automation projects across enterprise customers, driving more than \$5M in annual savings.
- **Three-Time UiPath MVP:** Recognized in 2024, 2025, and 2026 for contributions across Core Automation, Document Understanding, AI Center, and Intelligent Document Processing.
- **Perplexity AI Business Fellow:** Selected for Perplexity AI Business Fellowship focused on applied GenAI literacy and business strategy.
- **Technical Community Leadership:** Founded and lead the Dallas UiPath Community chapter with 500+ members, organizing in-person and virtual sessions on automation, AI, and enterprise delivery practices.

TECHNICAL PORTFOLIO

- **GitHub:** github.com/1aifanatic - public portfolio of AI, automation, productivity, and solution architecture projects.
- **Website:** naveen.aifanatic.pro - portfolio and AI Fanatic technical content hub.

EDUCATION AND CERTIFICATIONS

- **San Francisco Bay University:** M.S., Computer Science, California, USA
- **JNTU Kakinada:** B.Tech., Information Technology, India
- **Certifications:** UiPath Specialized AI Associate; UiPath Advanced RPA Developer (UiARD); Celonis Data Engineer